

What you Helped Accomplish in 2022!

You are really making a difference!

Dear Friend of the SWIF,

Well, there are only two things I can say....This has been a very challenging year. Times are tough. People are feeling the pinch. Second, the Southwest reservation areas are truly unlike anything in the rest of America. We are struggling to make ends meet, and provide as many quality programs as possible, stretching every penny to get the maximum benefit. We sincerely pray you continue to help

I hope you are well. It is starting to get HOT and dry. We are praying for a wet and calm Summer, but the Farmer's almanac projects super dry and windy. Are they ever wrong?

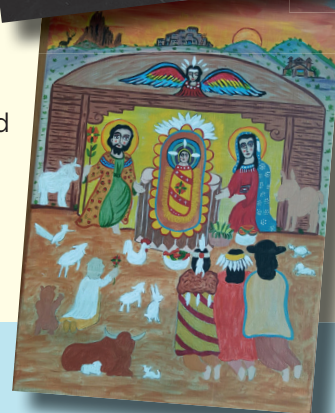
On the reservation, there are many challenges to a community that already had to fight to survive. Many are without jobs or health insurance. Some struggle just for food and water to feed their families. Electricity can be a luxury for our people. Although we are blessed with good supporters, our support and food deliveries to elderly and shut-ins skyrocketed early last year, and have only slowed down slightly.

The costs for us to do mailings and fulfillment of catalog orders has gone up, but we fight for every nickel savings, so as to put more money into our charitable programs. We are doing our best to hold costs down, but it is difficult.

This is a type of "Annual Report," or "State of the Foundation" letter. I think it is vitally important for you to know what we are doing, and for us to be accountable to our supporters. With all of the scams and fraudulent charities out there, we want you to be absolutely certain that we are a good, honest, worthwhile charity.

I am often asked if I think we are really doing anything worthwhile for our people. Isn't the situation hopeless? I grit my teeth and try to explain that all of us must do whatever we can to alleviate the suffering. I hope after seeing our work in review you will agree that we must continue.

I have outlined some highlights of our annual report for the year of 2022 inside this letter. I can honestly say that each and every project was truly needed, and executed with care. We also try to make each dollar go as far as humanly possible. Our salaries are frugal. The pay to our employees is modest, but decent and respectable. Our Board of Directors are all volunteers. We have a good and conscientious Board that earnestly weighs our needs and resources in love and justice. Our administrative costs for 2022 were 3%. I will put that up against any standard.



Our audit was completed in the second week in April. I welcome you to request our financial audit available through our office. The Percentage of each dollar going to our charitable programs was very encouraging.

We are so reliant on you, that there is no way for me to possibly express my thanks, and I plea for you to continue to support us. We will take gifts in any form: cars, trucks, busses, stocks, insurance policies. We are also now offering Charitable Gift Annuities! Of course our future so much depends on you; the ultimate gift is a Will Bequest.

Won't you please consider leaving SWIF in your will?

I have been asked about an "adopt" or "pledge" program. We did not have the sophisticated apparatus or resources to manage such a program—but now we do. You may want to buy a stove for a Native American family, but just cannot afford the full amount at one time. We can now set up a payment plan through your credit card. In this computer age, I hope you will understand that this is an easy way for us to manage such a program. We have an extremely secure credit card arrangement, and you can cancel at any time, for whatever reason. It works like this: You authorize us to charge your credit card each month for a set amount. That way we can count on the donations—and spend much less on fundraising costs. I think this would be a tremendous benefit—most importantly for our projects and the poor and suffering people we assist.

I would really appreciate your thoughts on this credit card program, our work in 2022, our future work, or anything else that is on your mind. We have worked tirelessly to establish long-range programs that significantly impact the lives of our people. We are truly building for a better future. Just one example of a program that we are very excited about is our expanding home building project. In 2023, we hope to greatly expand our building capabilities and aid families that would have no way to have a home without outside assistance. Could you help provide long-term stability to this program?

We accomplished a great deal in 2022, but there is so much more to do. The most important thing is that we never abandon the poor and suffering Native people of the Southwest. Let us unite together, and do more to alleviate poverty and suffering this year. You are always welcome to stop by the Foundation at 100 West Coal, in Gallup, NM, the Project Office at 213 Hwy 66, or the Gallup Cultural Center at 202 East Highway 66.

God Bless You Always,



Deacon Sherman Manuelito

P.S. Our new San Isidro Farm requires a report by itself....we are doing a separate catalog with a full report. If you wish us to send you one, please ask.



WHAT YOU HELPED ACCOMPLISH IN 2022

Southwest Indian Foundation 2022 Annual Report



We purchased and placed a mobile home in 2022 for a desperate situation.

We helped at least 13,937 families in need of emergency aid in the one form or another. Whether in need of emergency food, clothing, heat or transportation – we did not have to turn away a single needy Native American – thanks to you!

Because of your generosity, we were able to give special gifts at Christmas time to many smaller non-profits in our area that take special care of the elderly, the homeless, orphans, and special needs children. Gifts of just over \$820,470 were distributed to provide a Yuletide warmth and glow. Thank you!

In addition, we have totally renovated a manufacturing facility in Gallup to build homes year round. We built 9 homes in 2022. We have hired 14 local, Native journeymen and veterans as a workforce that is being trained in carpentry, plumbing and electrical skills. The homes were placed on the Navajo Reservation with families that previously had absolutely no means of a home without this outside assistance. We also purchased and placed a mobile home. Project cost: \$1,616,000

For nearly three decades, our primary focus has been education. In 2022 we gave over \$1,214,000 to 11 different mission schools in the form of grants and tuition assistance. These quality schools are scattered throughout the surrounding communities of San Fidel, Crownpoint, Grants, Lumberton, Show Low and Zuni – while another three are located right here in Gallup. Only by preparing our Native American children for their rapidly changing world, can we hope to make inroads against the many devastating problems here on the reservations of the Southwest.

Once again, you shared the warmth and generosity of the Christmas season by allowing us to deliver a record 1,585 Christmas food baskets and 4,407 Christmas stockings to needy Indian families who truly may not have had anything at Christmas if it were not for your kindness.

Even during a Pandemic, we continued to work with the Air Force Academy in Colorado Springs and members of the Air Force Reserve. The Southwest Indian Foundation helped coordinate the construction, transportation and erection of two more new homes for indigent families on the Navajo Reservation. It is an honor for us at the SWIF to have worked these many years with the Academy.



We have been blessed to build 320 new homes over the past 16 years. Our Partners:

- U.S. Air Force Academy
- Marine Corps
- Navy Seabees
- U.S. Air Force Reserves
- Navajo Homeless Veterans
- U.S. Veterans Administration
- Navajo Homeless Authority
- City of Gallup
- The Southwest Indian Foundation work crew



We have the Old Train Music Show with instruments for underprivileged children.

Music lessons and seminars are offered on a regular basis at the Gallup Cultural Center.

Thank you!

We helped a local soup kitchen put a large laundry room in their building for \$42,500. These state of the art industrial machines are essential to operating the Soup Kitchen and Shelter, keeping things safe and clean.

We further developed and offered programs and exhibits of the Old Santa Fe Railroad Station, which is now a Cultural Center. The facility, complete with a small museum, gift shop, cinema and café, offers something for everyone. Our Native American artifacts collections and exhibits continue to grow – also the home of “Chase” and the “Navajo code talker”. We are now in our 11th year of the “Land of Enchantment” summer music program. We also have an exciting NEW program in music, a music instrument shop and lessons for our children. We are developing more programs and activities coming out of the pandemic.

We purchased and installed 106 stoves with safe triple wall pipes and accessories. We have arranged for more stoves to be installed during 2023. We also fully renovated 5 homes that were falling apart, and built numerous handicap ramps. Our catalog operation continued to remain steady, employing 1,000's of struggling artists to make Native crafts in family cottage industries.

SWIF supported 5 Emergency Charity Centers on remote parts of the Navajo Reservation, giving critical assistance. Our grants to these centers were \$612,500 – monies were used for food, clothing and shelter.

SWIF supports three emergency food banks, totaling \$94,600 in donations in 2022. We provided \$31,000 to four children's homes in the Gallup area.

We completed a training program for young people who have not completed High School, to learn a trade in carpentry, electrical or plumbing. After a year in this program as trainees, these students should have a marketable skill to join the mainstream job market, and be productive, self-sufficient members of our community.

We continue to improve and operate the Skate Park. We procured the land and raised the funds needed for construction. In the past, SWIF contributed \$114,000 for this project. We are very thrilled that the park is a reality. We kept this park closed and safe during the pandemic, but now it is open and going great guns, but we continue to refine and develop the area with the hopes that folks will visit.

Although less than 2021, we continued to deliver hundreds of boxes of clothing, jackets, toys and shoes to remote shut-ins, Covid-19 patients and the elderly. We provided \$92,750 to Day at a Time Club in Ft. Defiance, and Serenity House in Gallup for the continuation of their work providing free counseling to individuals suffering from alcoholism and substance abuse in the surrounding area. A total of \$16,400 went to help sponsor two Summer Youth Camps and much needed playground facilities for Native American children in remote areas of the Reservation.



Please visit our 2021 catalog on-line at www.SouthwestIndian.com. When you purchase from the SWIF catalog:

- 1) You provide employment for at least one Native American
- 2) You help preserve handed down skills and the culture of our people, the Dine'
- 3) You or a loved one receives something beautiful to enjoy
- 4) The profits from these sales go back into the charitable programs of the Southwest Indian

Financial Report available upon request.
(3% of Annual Revenues went towards administration in 2022)
The SWIF Board of Directors receives no compensation for their services.
Annual independent audit conducted by Craig, Fitzsimmons and Michaels.
Southwest Indian Foundation is a fully credited non-profit 501(c)(3)
Project Office Post Office Box 86 Gallup, NM 87302-0001